WE’RE BUILDING THE FUTURE

Wolfe Research Conference
October 1, 2020
Safe Harbor

Except for the historical statements contained in this presentation, the matters discussed herein are forward-looking statements that are subject to certain risks, uncertainties and assumptions. Such forward-looking statements, including the 2020 earnings per share (EPS) guidance, long-term EPS and dividend growth rates, as well as assumptions and other statements are intended to be identified in this document by the words “anticipate,” “believe,” “could,” “estimate,” “expect,” “intend,” “may,” “objective,” “outlook,” “plan,” “project,” “possible,” “potential,” “should,” “will,” “would” and similar expressions. Actual results may vary materially. Forward-looking statements speak only as of the date they are made, and we expressly disclaim any obligation to update any forward-looking information. The following factors, in addition to those discussed in Xcel Energy’s Annual Report on Form 10-K for the fiscal year ended Dec. 31, 2019 and subsequent securities filings, could cause actual results to differ materially from management expectations as suggested by such forward-looking information: uncertainty around the impacts and duration of the COVID-19 pandemic; operational safety, including our nuclear generation facilities; successful long-term operational planning; commodity risks associated with energy markets and production; rising energy prices and fuel costs; qualified employee workforce and third party contractor factors; ability to recover costs, changes in regulation and subsidiaries’ ability to recover costs from customers; reductions in our credit ratings and the cost of maintaining certain contractual relationships; general economic conditions, including inflation rates, monetary fluctuations and their impact on capital expenditures and the ability of Xcel Energy Inc. and its subsidiaries to obtain financing on favorable terms; availability or cost of capital; our customers’ and counterparties’ ability to pay their debts to us; assumptions and costs relating to funding our employee benefit plans and health care benefits; our subsidiaries’ ability to make dividend payments; tax laws; effects of geopolitical events, including war and acts of terrorism; cyber security threats and data security breaches; seasonal weather patterns; changes in environmental laws and regulations; climate change and other weather; natural disasters and resource depletion, including compliance with any accompanying legislative and regulatory changes; and costs of potential regulatory penalties.

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Attractive Investment Thesis

- **PREMIUM UTILITY ASSETS**
- **TRANSPARENT GROWTH**
- **LEADING ESG PROFILE**
- **STRONG FINANCIAL PROFILE**

- 5-7% EPS Growth
- ~8-10% Total Shareholder Return
- ~2.5% Dividend Yield
- 5-7% CAGR
- 60-70% Payout Ratio
Fully Regulated and Vertically Integrated

Four Operating Companies
Eight States
3.7 Million Electric Customers
2.1 Million Natural Gas Customers
$30 Billion 2019 Rate Base
19 GW Owned Gen. Capacity
11,000+ Employees

As of 12/31/2019

Northern States Power Minnesota (NSPM)
Minnesota, South Dakota, North Dakota
- 2019 Rate Base: $11.3 billion
- 2019 Ongoing EPS: $1.04
- 2020-2024 Cap Ex: $8.9 billion

Northern States Power Wisconsin (NSPW)
Wisconsin, Michigan
- 2019 Rate Base: $1.7 billion
- 2019 Ongoing EPS: $0.15
- 2020-2024 Cap Ex: $1.7 billion

Public Service Company of Colorado (PSCo)
Colorado
- 2019 Rate Base: $12.4 billion
- 2019 Ongoing EPS: $1.11
- 2020-2024 Cap Ex: $7.7 billion

Southwestern Public Service (SPS)
Texas, New Mexico
- 2019 Rate Base: $4.7 billion
- 2019 Ongoing EPS: $0.51
- 2020-2024 Cap Ex: $3.8 billion
Steel for Fuel – Geographic Advantage

High Capacity Factors Enable Greater Efficiency and Lower Costs

Wind Speed

Solar Intensity

National Renewable Energy Laboratory with modification
Replacing Coal with Lower-cost Wind

- Variable cost of coal generation: $22-23/MWh
- Levelized cost of wind generation: <$20/MWh

- Retire coal: Less carbon, fewer coal assets, lower labor costs
- Add wind: Fuel savings offset new investment; bills stay low

3,450 MW  x  8,760 Hours/year  x  50% Capacity factor = >15 million MWh annually
Changing Bill Composition

Fuel Component of Bill Declines Over Time = Customer Savings

PREMIUM UTILITY ASSETS

<table>
<thead>
<tr>
<th>Year</th>
<th>Fuel-related</th>
<th>Base</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>47%</td>
<td>53%</td>
</tr>
<tr>
<td>2019</td>
<td>37%</td>
<td>63%</td>
</tr>
<tr>
<td>2024E</td>
<td>28%</td>
<td>72%</td>
</tr>
<tr>
<td>2027E</td>
<td>26%</td>
<td>74%</td>
</tr>
</tbody>
</table>
Disciplined O&M Cost Control

PREMIUM UTILITY ASSETS

*$2,000
*$2,250
*$2,500
*$2,750
*$3,000

$ Millions

$400 Million O&M Avoided Annually

Base CAGR: 0.0%

Total CAGR: 0.5%

0.9% CAGR 2019 - 2024

Incremental Wind**

Hypothetical 2% Annual Growth

0.0% CAGR 2014 - 2019

(4-5%)*

* 2020 O&M expected to decline approximately 4-5% (Base Case) to offset COVID-19 impacts

** Incremental wind O&M is recovered through riders in most jurisdictions

* 2020 O&M expected to decline approximately 4-5% (Base Case) to offset COVID-19 impacts

** Incremental wind O&M is recovered through riders in most jurisdictions
Customer Affordability

Flat Average Monthly Bills*

* Residential customers
Diverse Asset Base

Renewables and Networks Drive Capital Investment

Coal Rate Base Declines from 8% to 5%

PREMIUM UTILITY ASSETS
Strong Rate Base Growth

2019 - 2024 CAGR: ~6.7%

$ Billions

2019  $30.0
2020E $32.7
2021E $34.7
2022E $37.1
2023E $39.4
2024E $41.9
Long-Term Sustainable 5-7% EPS Growth

**2020 - 2024**

- **Steel for Fuel**  
  Replacing coal with wind

- **Grid Advancement**  
  Smart meters, grid hardening and digitization

- **Transmission**  
  Asset health, regional expansion and customer growth

- **Natural Gas**  
  Sherco, Manchief, Valmont

**2025 - 2030**

- **Steel for Fuel / Fossil Replacement**  
  Wind, solar and firm capacity

- **Major Transmission Buildout**  
  Congestion relief, renewables enablement

- **Grid Advancement and Expansion**  
  Continued deployment, storage, demand response, new offerings

- **EV Infrastructure**  
  Distribution and charging infrastructure
Wind Project Execution and Significant Grid Investments

Investment by Function

- Electric Distribution: 28%
- Electric Transmission: 24%
- Electric Generation: 16%
- Renewables: 9%
- Natural Gas LDC: 13%
- Other: 10%

Total Investment: $22.0 Billion

Investment by Company

- NSPM: 40%
- PSCo: 35%
- NSPW: 8%
- SPS: 17%

Total Investment: $22.0 Billion

Transparent Capital Forecast 2020 - 2024
Advancing Economic Recovery

Minnesota Relief and Recovery Proposal – Potential Projects

**Wind Repowering**
~$770 million

Incremental investment: Xcel Energy proposed to repower four owned wind farms (~650 MW)

**Grid Resiliency**
~$850 million

Accelerated investment: Distribution, transmission and natural gas projects

**Solar Generation**
~$650 million

Incremental investment: 460 MW universal solar with storage

**EV Infrastructure**
~$150 million

Incremental investment: Fleet/public charging; new rebate programs
Wind Development – Proven Ability to Execute

Largest Multi-state Wind Investment in the Nation

<table>
<thead>
<tr>
<th>Owned and In Service</th>
<th>Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Border (ND)</td>
<td>150 MW</td>
</tr>
<tr>
<td>Courtenay (ND)</td>
<td>200 MW</td>
</tr>
<tr>
<td>Grand Meadow (MN)</td>
<td>100 MW</td>
</tr>
<tr>
<td>Nobles (MN)</td>
<td>200 MW</td>
</tr>
<tr>
<td>Pleasant Valley (MN)</td>
<td>200 MW</td>
</tr>
<tr>
<td>Rush Creek (CO)</td>
<td>600 MW</td>
</tr>
<tr>
<td>Hale (TX)</td>
<td>478 MW</td>
</tr>
<tr>
<td>Lake Benton (MN)</td>
<td>100 MW</td>
</tr>
<tr>
<td>Foxtail (ND)</td>
<td>150 MW</td>
</tr>
<tr>
<td>Blazing Star 1 (MN)</td>
<td>200 MW</td>
</tr>
<tr>
<td>Cheyenne Ridge (CO)</td>
<td>500 MW</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>2,878 MW</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Project</th>
<th>Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Freeborn (MN)</td>
<td>200 MW</td>
</tr>
<tr>
<td>Blazing Star 2 (MN)</td>
<td>200 MW</td>
</tr>
<tr>
<td>Crowned Ridge* (SD)</td>
<td>200 MW</td>
</tr>
<tr>
<td>Dakota Range (SD)</td>
<td>300 MW</td>
</tr>
<tr>
<td>Sagamore (NM)</td>
<td>522 MW</td>
</tr>
<tr>
<td>Jeffers (MN)</td>
<td>44 MW</td>
</tr>
<tr>
<td>Community Wind North (MN)</td>
<td>26 MW</td>
</tr>
<tr>
<td>Mower (MN)</td>
<td>99 MW</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>1,591 MW</strong></td>
</tr>
</tbody>
</table>

* Build-own-transfer projects

>4,500 MW Owned wind

Largest Multi-state Wind Investment in the Nation

TRANSPARENT GROWTH
Grid Hardening and Digitization

**Achieving Top-quartile Reliability and Creating New Customer Offerings**

Program Elements, Benefits and Timeline

<table>
<thead>
<tr>
<th>Smart meters</th>
<th>Enhanced <strong>security</strong></th>
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</thead>
<tbody>
<tr>
<td>Private network</td>
<td>Improved <strong>reliability</strong></td>
</tr>
<tr>
<td>Advanced software</td>
<td>Better data and <strong>faster outage restoration</strong></td>
</tr>
<tr>
<td>Equipment sensors</td>
<td>More <strong>customer control and savings</strong></td>
</tr>
<tr>
<td>Customer options</td>
<td></td>
</tr>
</tbody>
</table>

**2020 - 2024 Capital Investment**

- SPS: 10%
- PSCo: 41%
- NSPM: 42%
- NSPW: 7%

Total: **$1.4 Billion**

<table>
<thead>
<tr>
<th>State</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>2023</th>
<th>2024</th>
</tr>
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<tbody>
<tr>
<td>CO</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MN</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TX</td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
</tbody>
</table>
PPA Buyouts – Upside Beyond Current Plan

Wind
2,200 MW over $40/MWh

Natural Gas
1,900 MW over $50/MWh

Customer bill savings
Capital opportunities

2020 2022 2024 2026 2028 2030
10,600 10,600 10,600
9,800 9,600 9,000 8,600 8,200
6,800 6,300 6,300

PPAs by System

SPS 24%
NSP 37%
PSCo 39%

10,600 MW

Other Solar Natural Gas Wind

Mankato Energy Center, Longroad and Mower excluded from the figures above
Fossil Replacement Beyond Plan

Today’s Solid Fuel Assets

- ~ $5 Billion rate base
- ~ 6 GW generating capacity*

Tomorrow’s Opportunities

- ~ $20-30 Billion new investment
- ~ 12-18 GW of wind, solar, storage, natural gas, or new technologies

* Nuclear and remaining coal assets after approved early coal plant retirements; Nuclear licenses expire in 2030, 2033 and 2034 and 20-year extensions are available
Transmission Buildout Beyond Plan

Enable More Renewables
Congestion in MISO, SPP, PSCo; Transmission studies underway

Replace Aging Infrastructure
Reliability, system efficiency, security and compliance

Accommodate Load Growth
Significant growth in oil and natural gas production in SPS region

Capital Potential 2025 - 2035

$15-20 Billion
Grid Replacement Beyond Plan

Potential System Replacement Costs

**Natural Gas** ($35 Billion)
- Over 60,000 miles of pipeline
- $3.0 billion rate base

**Transmission** ($30 Billion)
- 20,000 miles of lines
- Over 460 substations
- $6.9 billion rate base

**Distribution** ($35 Billion)
- Over 74,000 miles of lines
- Over 800 substations
- $6.0 billion rate base

Up to ~$100 Billion
Long-Term EV Market Opportunities

Building Nation-leading Models for Home, Fleet and Public Charging

- Distribution infrastructure to handle additional load*
  - Up to $1 Billion

- Behind-the-meter charging stations ($500-1500/station)*
  - Up to $2 Billion

- In our territory by 2030 (~20% of vehicles)
  - Targeting 1.5 Million EVs

One EV uses ~4 MWh annually
Typically less than $1/eGal and lower off-peak

* Investment opportunity through 2035; home charging may be funded by EV owner
ESG Leadership

**Environmental**
- Leading carbon goals: 80% reduction by 2030, 100% carbon free by 2050; achieved 44% reduction compared to 2005 level
- #1 U.S. wind provider 12 of past 15 years*
- Scientific validation of carbon goals; Paris Accord alignment
- Proactive, early coal retirement

**Social**
- Top quartile in employee safety; focus on life-altering injuries**
- Proven commitment to mitigate job/economic impacts of coal transition; 7 plant closures, no layoffs to date
- Perfect score on the Corporate Equality Index 4 consecutive years
- COVID-19 support for customers, communities and economic recovery

**Governance**
- Diverse and engaged Board with requisite experience
- Carbon reduction goals included in executive compensation
- Designated Board committees for ESG oversight
- Mandatory Board retirement age and tenure limits

We follow Global Reporting Initiative (GRI) standards, support Task Force on Climate-related Financial Disclosures (TCFD) recommendations and map to SASB priorities; we publish Corporate Responsibility and EEI-AGA reports

* AWEA, owned and purchased
** DART/OSHA among AGA peers, DART among EEI peers
### Strong Credit Metrics*

#### STRONG FINANCIAL PROFILE

<table>
<thead>
<tr>
<th>Plan</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>2023</th>
<th>2024</th>
</tr>
</thead>
<tbody>
<tr>
<td>FFO/Debt</td>
<td>~17%</td>
<td>~17%</td>
<td>~17%</td>
<td>~17%</td>
<td>~17%</td>
</tr>
<tr>
<td>Debt/EBITDA</td>
<td>4.9x</td>
<td>4.9x</td>
<td>4.8x</td>
<td>4.8x</td>
<td>4.7x</td>
</tr>
<tr>
<td>Equity Ratio</td>
<td>41%</td>
<td>41%</td>
<td>41%</td>
<td>41%</td>
<td>41%</td>
</tr>
<tr>
<td>Hold Co Debt/Total Debt</td>
<td>24%</td>
<td>24%</td>
<td>24%</td>
<td>24%</td>
<td>24%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Credit Ratings</th>
<th>Moody’s</th>
<th>S&amp;P</th>
<th>Fitch</th>
</tr>
</thead>
<tbody>
<tr>
<td>Xcel Energy Unsecured</td>
<td>Baa1</td>
<td>BBB+</td>
<td>BBB+</td>
</tr>
<tr>
<td>NSPM Secured</td>
<td>Aa3</td>
<td>A</td>
<td>A+</td>
</tr>
<tr>
<td>NSPW Secured</td>
<td>Aa3</td>
<td>A</td>
<td>A+</td>
</tr>
<tr>
<td>PSCo Secured</td>
<td>A1</td>
<td>A</td>
<td>A+</td>
</tr>
<tr>
<td>SPS Secured</td>
<td>A3</td>
<td>A</td>
<td>A-</td>
</tr>
</tbody>
</table>

* Credit metrics are based on five-year capital plan and do not reflect rating agency adjustments.
Consistently Deliver on Expectations

**Ongoing EPS**

- **CAGR = 6.1%** (2005-2019)
- Guidance Range: $1.15-$2.83

**Dividend**

- **CAGR = 3.4%** (2005-2019)
- Annual Increase

**Performance Within Guidance**

- **2020E** Range: $2.73-$2.83

**STRONG FINANCIAL PROFILE**
Outperform Peers and the S&P 500

Low Risk Profile

- Pure-play regulated electric and natural gas utility
- Diverse geography and customer base
- Carbon reduction plan stronger than peers
- Low risk (beta of ~0.6)*

Superior Total Shareholder Returns

<table>
<thead>
<tr>
<th></th>
<th>YTD June 30, 2020</th>
<th>One-Year**</th>
<th>Three-Year**</th>
<th>Five-Year**</th>
<th>Ten-Year**</th>
</tr>
</thead>
<tbody>
<tr>
<td>Xcel Energy</td>
<td>-12%</td>
<td>32%</td>
<td>71%</td>
<td>108%</td>
<td>330%</td>
</tr>
<tr>
<td>EEI Investor-Owned Electric Utilities</td>
<td>-3%</td>
<td>26%</td>
<td>46%</td>
<td>64%</td>
<td>214%</td>
</tr>
<tr>
<td>S&amp;P 500</td>
<td></td>
<td>31%</td>
<td>53%</td>
<td>74%</td>
<td>257%</td>
</tr>
</tbody>
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* Bloomberg; 10-year as of August 10, 2020
** Periods ending December 31, 2019
Attractive Investment Thesis

PREMIUM UTILITY ASSETS

TRANSPARENT GROWTH

LEADING ESG PROFILE

STRONG FINANCIAL PROFILE

5-7% EPS Growth

~2.5% Dividend Yield

5-7% CAGR

~8-10% Total Shareholder Return

60-70% Payout Ratio

~5-7% CAGR

60-70% Payout Ratio
LEADING ESG PROFILE
ESG – Outperforming the Sector

Ranked High Relative to Others

Scores as of December 2019
Changing Composition of Wind Capacity

Retired ~2,100 MW of Coal 2007 - 2019
~40% Wind Ownership by 2021

PPA
Owned

Steel for Fuel

MW


1,100 1,300 2,700 2,900 3,200 3,400 4,100 4,900 5,100 5,700 6,600 6,700 6,700 7,300 8,000 10,300 11,100
Environment - Coal Retirements

2007 - 2018 Completed Retirements

<table>
<thead>
<tr>
<th>Year</th>
<th>Plant</th>
<th>Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>High Bridge 3-6</td>
<td>353 MW</td>
</tr>
<tr>
<td>2008</td>
<td>Riverside 6-8</td>
<td>371 MW</td>
</tr>
<tr>
<td>2010</td>
<td>Cameo 1-2</td>
<td>73 MW</td>
</tr>
<tr>
<td>2011</td>
<td>Cherokee 2</td>
<td>106 MW</td>
</tr>
<tr>
<td>2012</td>
<td>Cherokee 1</td>
<td>107 MW</td>
</tr>
<tr>
<td>2013</td>
<td>Arapahoe 3-4</td>
<td>144 MW</td>
</tr>
<tr>
<td>2015</td>
<td>Cherokee 3</td>
<td>152 MW</td>
</tr>
<tr>
<td>2015</td>
<td>Black Dog 3-4</td>
<td>282 MW</td>
</tr>
<tr>
<td>2017</td>
<td>Cherokee 4</td>
<td>352 MW</td>
</tr>
<tr>
<td>2017</td>
<td>Valmont 5</td>
<td>184 MW</td>
</tr>
</tbody>
</table>

2020 - 2028 Approved Retirements

<table>
<thead>
<tr>
<th>Year</th>
<th>Plant</th>
<th>Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>2022</td>
<td>Comanche 1</td>
<td>325 MW</td>
</tr>
<tr>
<td>2023</td>
<td>Sherco 2</td>
<td>682 MW</td>
</tr>
<tr>
<td>2025</td>
<td>Comanche 2</td>
<td>335 MW</td>
</tr>
<tr>
<td>2025</td>
<td>Craig 1</td>
<td>42 MW*</td>
</tr>
<tr>
<td>2026</td>
<td>Sherco 1</td>
<td>680 MW</td>
</tr>
<tr>
<td>2028</td>
<td>Craig 2</td>
<td>40 MW*</td>
</tr>
</tbody>
</table>

2028 - 2030 Proposed Retirements

<table>
<thead>
<tr>
<th>Year</th>
<th>Plant</th>
<th>Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>2028</td>
<td>King</td>
<td>511 MW</td>
</tr>
<tr>
<td>2030</td>
<td>Sherco 3</td>
<td>517 MW*</td>
</tr>
</tbody>
</table>

* Based on Xcel Energy's ownership interest
Environment – Transitioning Out of Coal

Energy Mix – 80% Carbon Reduction by 2030

- **Coal**: 56% in 2005, 23% in 2019, 19% in 2027E, 15% in 2030E
- **Natural Gas**: 12% in 2005, 13% in 2019, 12% in 2027E, 15% in 2030E
- **Nuclear**: 3% in 2005, 24% in 2019, 21% in 2027E, 15% in 2030E
- **Renewables**: 33% in 2005, 46% in 2019, 46% in 2027E, 60% in 2030E

* Remaining includes hydro, biomass and other sources; future-year estimates dependent on various factors
** Potential scenarios that achieve carbon reduction goal
Environment – Aligned With Paris Accord Goals

Carbon Reduction Goals Align with Range of Scenarios Likely to Achieve 2° C Limit

Scientifically validated by an IPCC lead author*

* Intergovernmental Panel on Climate Change
Proven Commitment to Mitigate Impacts of Coal Plant Closures

Proactive and transparent
• Close collaboration with bargaining, community, government and business leaders
• Integrated workforce planning to identify all enterprise needs

Committed to our people
• Early notice; job shadowing; training; tuition reimbursement; relocations
• Focused efforts to help employees change union locals and job classifications

Committed to our communities
• Holistic assessment of social and economic impacts
• Collaborative development action to preserve/attract jobs and tax base

7 Plants closed
0 Layoffs
Social – Transitioning Responsibly

Case Studies

Early Closing of Sherco Coal Units
Becker, Minnesota

• Plans to build natural gas CC to preserve property tax base, system reliability and jobs
• Partnering with stakeholders to attract major data center to current site
  ~$600 million investment
  ~2,000 construction and 50 full-time jobs*
  ~$150 million economic growth*
• Enabling relocation of metal recycling plant to community, resulting in 80 jobs

Early Closing of Comanche Coal Units
Pueblo, Colorado

• Prevented exit of large steel mill by implementing long-term pricing contract
• Created affordable solar solution:
  ~$250 million investment
  ~$300 construction and related jobs
  ~$22 million in property tax revenue
• Preserved ~1,000 jobs
• PSCo investments in county will offset property tax loss from Comanche 1 & 2 closings

* Minnesota Department of Employment and Economic Development estimates
Perfect Score on the Human Rights Campaign’s Corporate Equality Index

- **Male/Female**
  - 77% / 23% All Employees
  - 79% / 21% Management

- **Worker Type**
  - 47% Bargaining
  - 53% Non-Bargaining

- **Ethnicity**
  - White 85%
  - Hispanic/Latino 9%
  - Black/African American 2%
  - Other 4%

- **Generation**
  - 39% Gen. X
  - 33% Millennials
  - 27% Baby Boomers
  - 1% Gen Z

89% of employees believe their safety is a company priority
CEO signed Action for Diversity & Inclusion Pledge
15% ethnically diverse and 10% veterans
Began offering domestic partner benefits in 1995

As of YE 2019
Governance – Diverse, Engaged Board

- Mandatory retirement age and tenure limit
- Lead independent director elected annually
- Independent committee chairs
- Board and committee performance evaluations
- No supermajority approval provisions
- Proxy access adopted
- Annual advisory vote on compensation
- Tenure and overboarding policies

Eight new directors within past five years
Environmental Goals Tied to Executive Incentive Pay Since 2005

Long-term Incentive

- XEL: 30% All NEOs since 2005
- Peer 1: 13% CEO only
- Peer 2: 5% All NEOs

One of just three major U.S. utilities with carbon reduction directly tied to executive compensation.

Annual Pay Tied to Safety or Environment

- Peer 1: 50% (all safety)
- XEL: 40% (all safety)
- Peer 2: 15%
- Peer 3: 13%
- Peer 4: 12%
- Peer 5: 10%
- Peer 6: 7% and part of modifier
- Peer 7: 6%
- Peer 8: 5%
- Peer 9: 2%
- Peer 10: Part of modifier only

Meridian and 2019 company proxy statements
FINANCIAL SUPPLEMENT
## Capital Expenditures by Function

### $ Millions

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>2023</th>
<th>2024</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Renewables</td>
<td>$1,760</td>
<td>$315</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$2,075</td>
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<tr>
<td>Electric Generation</td>
<td>$480</td>
<td>$595</td>
<td>$580</td>
<td>$780</td>
<td>$1,000</td>
<td>$3,435</td>
</tr>
<tr>
<td>Electric Transmission</td>
<td>$625</td>
<td>$835</td>
<td>$1,295</td>
<td>$1,270</td>
<td>$1,260</td>
<td>$5,285</td>
</tr>
<tr>
<td>Electric Distribution</td>
<td>$885</td>
<td>$1,140</td>
<td>$1,415</td>
<td>$1,470</td>
<td>$1,350</td>
<td>$6,260</td>
</tr>
<tr>
<td>Natural Gas</td>
<td>$520</td>
<td>$450</td>
<td>$600</td>
<td>$560</td>
<td>$640</td>
<td>$2,770</td>
</tr>
<tr>
<td>Other</td>
<td>$360</td>
<td>$475</td>
<td>$555</td>
<td>$395</td>
<td>$360</td>
<td>$2,145</td>
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<tr>
<td><strong>Total</strong></td>
<td>$4,630</td>
<td>$3,810</td>
<td>$4,445</td>
<td>$4,475</td>
<td>$4,610</td>
<td>$21,970</td>
</tr>
</tbody>
</table>
### Capital Expenditures by Company

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>2023</th>
<th>2024</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>NSPM</td>
<td>$2,025</td>
<td>$1,580</td>
<td>$1,670</td>
<td>$1,800</td>
<td>$1,845</td>
<td>$8,920</td>
</tr>
<tr>
<td>NSPW</td>
<td>$250</td>
<td>$320</td>
<td>$345</td>
<td>$350</td>
<td>$425</td>
<td>$1,690</td>
</tr>
<tr>
<td>PSCo</td>
<td>$1,415</td>
<td>$1,445</td>
<td>$1,720</td>
<td>$1,565</td>
<td>$1,530</td>
<td>$7,675</td>
</tr>
<tr>
<td>SPS</td>
<td>$1,025</td>
<td>$530</td>
<td>$700</td>
<td>$750</td>
<td>$800</td>
<td>$3,805</td>
</tr>
<tr>
<td>Other*</td>
<td>($85)</td>
<td>($65)</td>
<td>$10</td>
<td>$10</td>
<td>$10</td>
<td>($120)</td>
</tr>
<tr>
<td>Total</td>
<td>$4,630</td>
<td>$3,810</td>
<td>$4,445</td>
<td>$4,475</td>
<td>$4,610</td>
<td>$21,970</td>
</tr>
</tbody>
</table>

* Includes intercompany transfers for safe harbor wind turbines
Manageable Debt Maturities

$ Millions

2020 2021 2022 2023 2024 2025 2026 2027 2028 2029

NSPM NSPW PSCo SPS Hold Co
Financing Plan 2020 - 2024*

* Financing plans are subject to change
** Cash from operations is net of dividends and pension funding
*** Equity forward issued in 2019, but has not yet settled; settlement expected by YE 2020
Xcel Energy’s management believes that ongoing earnings reflects management’s performance in operating the company and provides a meaningful representation of the performance of Xcel Energy’s core business. In addition, Xcel Energy’s management uses ongoing earnings internally for financial planning and analysis, for reporting of results to the Board of Directors and when communicating its earnings outlook to analysts and investors.
Regulatory Framework

Rate Base Covered by Multi-year Plans
- Non-MYP 25%
- NSP MYP 40%
- PSCo* Electric MYP 30%
- Formula Rates 5%

Rate Base Recovered Under Forward Test Year
- FTY 41%
- HTY 11%
- Formula Rates 5%

Cap Ex Eligible for Recovery by Rider
- Rider Recovery ~40%
- Traditional Rate Case ~60%
- Not Decoupled 55%

Retail Electric Sales Covered by Decoupling
- MN Decoupled 33%
- CO Decoupled 12%
- Not Decoupled 55%

* CPUC approved two three-year MYPs in the past
## Regulatory Framework by Company

<table>
<thead>
<tr>
<th>Feature</th>
<th>NSPM</th>
<th>NSPW</th>
<th>PSCo</th>
<th>SPS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Multi-year Rate Plans</td>
<td>✓</td>
<td>✓</td>
<td>Allowed</td>
<td></td>
</tr>
<tr>
<td>Forward Test Year</td>
<td>✓ MN &amp; ND</td>
<td>✓</td>
<td>Allowed</td>
<td>✓ NM Allowed</td>
</tr>
<tr>
<td>Interim Rates</td>
<td>✓</td>
<td>✓</td>
<td>Allowed</td>
<td>*</td>
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<tr>
<td>Fuel Recovery Mechanism</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Capacity Recovery Mechanism</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Renewable Rider</td>
<td>✓ MN &amp; ND</td>
<td>✓</td>
<td>✓</td>
<td>✓ NM</td>
</tr>
<tr>
<td>Transmission Rider</td>
<td>✓ MN &amp; ND</td>
<td>✓</td>
<td>✓</td>
<td>✓ TX</td>
</tr>
<tr>
<td>Distribution or Advanced Grid Rider</td>
<td>✓ MN</td>
<td></td>
<td></td>
<td>✓ TX &amp; NM</td>
</tr>
<tr>
<td>Infrastructure Rider</td>
<td>✓ SD</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Generation Rider</td>
<td></td>
<td></td>
<td></td>
<td>✓ TX</td>
</tr>
<tr>
<td>Pension Deferral Mechanism</td>
<td>✓ MN</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Property Tax Deferral/True-up</td>
<td>✓ MN</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Decoupling</td>
<td>✓ MN</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
</tbody>
</table>

* Wind settlement in Texas reduces regulatory lag for wind projects

FINANCIAL SUPPLEMENT
## 2019 Rate Base and ROEs

<table>
<thead>
<tr>
<th>OpCo</th>
<th>Jurisdiction</th>
<th>YE 2019 Rate Base ($ millions)</th>
<th>YE 2019 Authorized ROE (%)</th>
<th>YE 2019 W/N Earned ROE (%)</th>
<th>2020 Regulatory Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>NSPM</td>
<td>MN Electric</td>
<td>9,238</td>
<td>9.20</td>
<td>9.31</td>
<td>Stay-out in place through 2020; will extend or file Q4 2020</td>
</tr>
<tr>
<td></td>
<td>MN Natural Gas</td>
<td>708</td>
<td>10.09</td>
<td>8.54</td>
<td></td>
</tr>
<tr>
<td></td>
<td>ND Natural Gas</td>
<td>72</td>
<td>9.75</td>
<td>3.74</td>
<td>TCJA Settlement 2019-2020</td>
</tr>
<tr>
<td></td>
<td>SD Electric</td>
<td>711</td>
<td>Blackbox</td>
<td>8.77</td>
<td>TCJA Settlement 2019-2020</td>
</tr>
<tr>
<td>NSPW</td>
<td>WI Electric</td>
<td>1,468</td>
<td>9.80</td>
<td>8.67</td>
<td>2020-2021 MYP</td>
</tr>
<tr>
<td></td>
<td>WI Natural Gas</td>
<td>158</td>
<td>9.80</td>
<td>6.20</td>
<td>2020-2021 MYP</td>
</tr>
<tr>
<td></td>
<td>MI Elec. &amp; Nat. Gas</td>
<td>41</td>
<td>9.80(e)/10.00(g)</td>
<td>7.98</td>
<td>2018 Rate Case (e)</td>
</tr>
<tr>
<td>PSCo</td>
<td>CO Electric</td>
<td>8,956</td>
<td>9.83</td>
<td>7.62</td>
<td>New rates implemented in 2020 (ROE = 9.2%). Requested wildfire and advanced grid riders for 2021-2025, pending CPUC approval</td>
</tr>
<tr>
<td></td>
<td>CO Natural Gas</td>
<td>2,763</td>
<td>9.35</td>
<td>6.81</td>
<td>Settlement pending Commission approval</td>
</tr>
<tr>
<td></td>
<td>Wholesale/Steam</td>
<td>635</td>
<td>*</td>
<td>*</td>
<td></td>
</tr>
<tr>
<td>SPS</td>
<td>TX Electric</td>
<td>2,523</td>
<td>Blackbox</td>
<td>8.95**</td>
<td>Settlement pending Commission approval</td>
</tr>
<tr>
<td></td>
<td>NM Electric</td>
<td>1,295</td>
<td>9.56</td>
<td>10.79**</td>
<td>New rates implemented in 2020 (ROE = 9.45%)</td>
</tr>
<tr>
<td></td>
<td>SPS Wholesale</td>
<td>843</td>
<td>***</td>
<td>***</td>
<td></td>
</tr>
</tbody>
</table>

* Authorized ROE for PSCo transmission and production formula = 9.72%
** Actual ROE, not weather-normalized
*** Transmission ROE = 10.50% and production formula ROE = 10.00%
ROE Results – GAAP and Ongoing Earnings

GAAP and Ongoing ROE
Twelve Months Ended 6/30/2020

<table>
<thead>
<tr>
<th></th>
<th>NSPM</th>
<th>NSPW</th>
<th>PSCo</th>
<th>SPS</th>
<th>Total OpCo</th>
<th>Xcel Energy</th>
</tr>
</thead>
<tbody>
<tr>
<td>ROE</td>
<td>9.26%</td>
<td>9.42%</td>
<td>8.18%</td>
<td>8.55%</td>
<td>8.70%</td>
<td>10.88%</td>
</tr>
</tbody>
</table>

2019 Rate Base

- **SPS 16%**
- **PSCo 41%**
- **NSPM 37%**
- **NSPW 6%**
- **$30 Billion**
COMPANY PROFILES
**NSPM Overview**

**Electric - Retail**
- 1.5 million customers
- 34 million MWh

**Natural Gas - Retail**
- 525,000 customers
- 93 million MMBtu

**2005**
- Coal: 11%
- Natural Gas: 27%
- Nuclear: 3%
- Wind: 2%
- Solar: 2%
- Other: 7%
- Hydro: 2%

**2019 Financials**
- Net Income: $543 million
- Assets: $19.9 billion
- ROE: 9.31%
- Equity Ratio: 52.3%

**Credit Ratings (Secured/Unsecured)**
- Moody’s: Aa3 / A2
- S&P: A / A-
- Fitch: A+ / A

**GAAP & Ongoing**
- Net Income: $543 million
- Assets: $19.9 billion
- ROE: 9.31%
- Equity Ratio: 52.3%

**NSP System Energy Mix**

- **2005**
  - Coal: 50%
  - Natural Gas: 27%
  - Nuclear: 11%
  - Wind: 3%
  - Solar: 2%
  - Other: 7%

- **2019**
  - Coal: 50%
  - Natural Gas: 28%
  - Nuclear: 23%
  - Wind: 6%
  - Solar: 3%
  - Other: 2%

- **2027E**
  - Coal: 33%
  - Natural Gas: 21%
  - Nuclear: 26%
  - Wind: 10%
  - Solar: 5%
  - Other: 4%
## NSPM Capital Expenditures by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>2023</th>
<th>2024</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Renewables</td>
<td>$1,100</td>
<td>$260</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$1,360</td>
</tr>
<tr>
<td>Electric Generation</td>
<td>$245</td>
<td>$330</td>
<td>$390</td>
<td>$555</td>
<td>$735</td>
<td>$2,255</td>
</tr>
<tr>
<td>Electric Transmission</td>
<td>$125</td>
<td>$230</td>
<td>$315</td>
<td>$315</td>
<td>$295</td>
<td>$1,280</td>
</tr>
<tr>
<td>Electric Distribution</td>
<td>$280</td>
<td>$410</td>
<td>$515</td>
<td>$560</td>
<td>$475</td>
<td>$2,240</td>
</tr>
<tr>
<td>Natural Gas</td>
<td>$105</td>
<td>$115</td>
<td>$210</td>
<td>$210</td>
<td>$215</td>
<td>$855</td>
</tr>
<tr>
<td>Other</td>
<td>$170</td>
<td>$235</td>
<td>$240</td>
<td>$160</td>
<td>$125</td>
<td>$930</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$2,025</strong></td>
<td><strong>$1,580</strong></td>
<td><strong>$1,670</strong></td>
<td><strong>$1,800</strong></td>
<td><strong>$1,845</strong></td>
<td><strong>$8,920</strong></td>
</tr>
</tbody>
</table>
Out of Coal by 2030 – While Maintaining Reliability and Affordability

<table>
<thead>
<tr>
<th>Resource</th>
<th>Plan Detail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nuclear</td>
<td>Extend Monticello from 2030 to 2040, Prairie Island to end of life (2033 &amp; 2034)</td>
</tr>
<tr>
<td>Coal</td>
<td>Early retirement of King (2028) and Sherco 3 (2030); seasonal dispatch of Sherco 2</td>
</tr>
<tr>
<td>Nat. Gas CC</td>
<td>~800 MW new Sherco combined cycle (firm dispatchable, load-supporting resource)</td>
</tr>
<tr>
<td>Firm Peaking</td>
<td>~2,600 MW cumulative firm peaking by 2030-34 (e.g., energy storage, DR, hydrogen)</td>
</tr>
<tr>
<td>Wind</td>
<td>~2,250 MW by 2034</td>
</tr>
<tr>
<td>Solar</td>
<td>&gt; 3,500 MW by 2030 (utility scale), beginning in 2025</td>
</tr>
<tr>
<td>EE and DR</td>
<td>~780 GWh annual savings through 2034 via energy efficiency programs; 400 MW incremental DR by 2023 and growing total to ~1,500 MW by 2034</td>
</tr>
<tr>
<td>Carbon</td>
<td>&gt;80% reduction by 2030 achieved, on path to 100% carbon free by 2050</td>
</tr>
</tbody>
</table>
NSPM Recovery Mechanisms

**Minnesota**
- Forward test year with interim rates
- Transmission rider
- Renewable energy rider
- Natural gas infrastructure rider
- Environmental improvement rider
- Recovery of grid modernization through transmission rider
- DSM incentive mechanism
- Fuel clause adjustment
- Electric decoupling/sales true-up for all classes (2016 - 2020)
- Multi-year rate plans up to 5 years

**North Dakota and South Dakota**
- Forward test year with interim rates (ND)
- Historic test year (SD)
- Transmission rider (ND & SD)
- Renewable energy rider (ND)
- Infrastructure rider for capital projects (SD)
- Fuel clause adjustment (ND & SD)
NSPW Overview

Electric - Retail
262,000 customers
7 million MWh

Natural Gas - Retail
117,000 customers
18 million MMBtu

2019 Financials
Net Income
$79 million

Assets
$2.8 billion

ROE
8.27%

Equity Ratio
52.5%

GAAP & Ongoing
Credit Ratings (Secured/Unsecured)
Moody’s
Aa3 / A2

S&P
A / A-

Fitch
A+ / A

NSP System Energy Mix

2005
Coal: 2%
Natural Gas: 11%
Nuclear: 3%
Wind: 27%
Solar: 7%
Other: 50%

2019
Coal: 2%
Natural Gas: 15%
Nuclear: 23%
Wind: 28%
Solar: 6%
Other: 3%

2027E
Coal: 4%
Natural Gas: 10%
Nuclear: 21%
Wind: 26%
Solar: 33%
Other: 5%
NSPW Capital Expenditures by Function

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>2023</th>
<th>2024</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electric Generation</td>
<td>$15</td>
<td>$15</td>
<td>$20</td>
<td>$35</td>
<td>$90</td>
<td>$175</td>
</tr>
<tr>
<td>Electric Transmission</td>
<td>$90</td>
<td>$145</td>
<td>$140</td>
<td>$120</td>
<td>$150</td>
<td>$645</td>
</tr>
<tr>
<td>Electric Distribution</td>
<td>$90</td>
<td>$95</td>
<td>$95</td>
<td>$110</td>
<td>$115</td>
<td>$505</td>
</tr>
<tr>
<td>Natural Gas</td>
<td>$15</td>
<td>$20</td>
<td>$40</td>
<td>$45</td>
<td>$40</td>
<td>$160</td>
</tr>
<tr>
<td>Other</td>
<td>$40</td>
<td>$45</td>
<td>$50</td>
<td>$40</td>
<td>$30</td>
<td>$205</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$250</td>
<td>$320</td>
<td>$345</td>
<td>$350</td>
<td>$425</td>
<td>$1,690</td>
</tr>
</tbody>
</table>
NSPW Recovery Mechanisms

Wisconsin and Michigan

- Forward test year (WI & MI)
- Biennial rate case (WI)
- Annual electric fuel plan with reconciliation (WI)
- Purchased natural gas adjustment (WI)
- Natural gas cost recovery mechanism (MI)
- Power supply cost recovery (MI)
PSCo Overview

### Electric - Retail
- 1.5 million customers
- 29 million MWh

### Natural Gas - Retail
- 1.4 million customers
- 156 million MMBtu

### 2019 Financials
- **Net Income**: $578 million
- **Assets**: $19.0 billion
- **ROE**: 8.69%
- **Equity Ratio**: 56.5%

### GAAP & Ongoing
- **Net Income**: $578 million
- **Assets**: $19.0 billion
- **ROE**: 8.69%
- **Equity Ratio**: 56.5%

### Credit Ratings (Secured/Unsecured)
- **Moody’s**: A1 / A3
- **S&P**: A / A-
- **Fitch**: A+ / A

### PSCo System Energy Mix
- **2005**
  - Coal: 2%
  - Natural Gas: 65%
  - Wind: 31%
  - Solar: 2%
  - Other: 2%
  - Hydro: 1%

- **2019**
  - Coal: 4%
  - Natural Gas: 33%
  - Wind: 25%
  - Solar: 1%
  - Other: 1%
  - Hydro: 36%

- **2027E**
  - Coal: 14%
  - Natural Gas: 24%
  - Wind: 22%
  - Solar: 22%
  - Other: 40%
  - Hydro: 14%
## PSCo Capital Expenditures by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>2023</th>
<th>2024</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Renewables</td>
<td>$160</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$160</td>
</tr>
<tr>
<td>Electric Generation</td>
<td>$115</td>
<td>$190</td>
<td>$120</td>
<td>$130</td>
<td>$85</td>
<td>$640</td>
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<tr>
<td>Electric Transmission</td>
<td>$180</td>
<td>$240</td>
<td>$480</td>
<td>$465</td>
<td>$465</td>
<td>$1,830</td>
</tr>
<tr>
<td>Electric Distribution</td>
<td>$385</td>
<td>$500</td>
<td>$605</td>
<td>$560</td>
<td>$515</td>
<td>$2,565</td>
</tr>
<tr>
<td>Natural Gas</td>
<td>$400</td>
<td>$315</td>
<td>$350</td>
<td>$305</td>
<td>$385</td>
<td>$1,755</td>
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<tr>
<td>Other</td>
<td>$175</td>
<td>$200</td>
<td>$165</td>
<td>$105</td>
<td>$80</td>
<td>$725</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$1,415</td>
<td>$1,445</td>
<td>$1,720</td>
<td>$1,565</td>
<td>$1,530</td>
<td>$7,675</td>
</tr>
</tbody>
</table>
In February 2020, PSCo filed a natural gas rate case requesting:
- Revised net rate increase of $121 million (net of PSIA rider transfer)
- ROE of 9.95% and equity ratio of 55.8%
- Rate base of ~$2.2 billion
- September 30, 2019 HTY adjusted for known and measurable changes through September 2020

In July 2020, PSCo reached a comprehensive, unopposed settlement with all parties:
- Net rate increase of $77 million (net of PSIA rider transfer)
- ROE of 9.2% and equity ratio of 55.62%
- Test year ended September 30, 2019 (adjusted for Tungsten to Black Hawk project)

Rate implementation April 2021, retroactive back to November 2020

Settlement pending commission approval
In July 2020, PSCo filed for rider recovery of:
- Proposed wildfire mitigation plan
- Advanced grid investments
Filing avoids a full electric rate case
Commission decision anticipated in 2021 Q2

### Net Revenue Requirement ($ Millions)

<table>
<thead>
<tr>
<th>Rider</th>
<th>2021</th>
<th>2022</th>
<th>2023</th>
<th>2024</th>
<th>2025</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wildfire</td>
<td>$17</td>
<td>$24</td>
<td>$29</td>
<td>$32</td>
<td>$34</td>
</tr>
<tr>
<td>Advanced grid</td>
<td>$53</td>
<td>$69</td>
<td>$83</td>
<td>$89</td>
<td>$99</td>
</tr>
<tr>
<td>Total</td>
<td>$70</td>
<td>$93</td>
<td>$112</td>
<td>$121</td>
<td>$133</td>
</tr>
</tbody>
</table>
PSCo Recovery Mechanisms

Colorado

- Ability to file multi-year requests
- Ability to file either historic or forward test years
- Purchased capacity cost adjustment
- Clean Air Clean Jobs Act rider (forward looking)
- Transmission rider (forward looking)
- Natural gas pipeline integrity rider
- Renewable energy rider
- DSM incentive mechanism
- Energy cost adjustment
- Natural gas cost adjustment
- Decoupling for electric residential and non-demand SC&I classes
SPS Overview

Electric - Retail
396,000 customers
21 million MWh

2019 Financials
Net Income $263 million
Assets $7.9 billion
ROE 9.71%
Equity Ratio 54.4%

GAAP & Ongoing
$263 million
$7.9 billion
9.71%
54.4%

Credit Ratings (Secured/Unsecured)
Moody’s A3 / Baa2
S&P A / A-
Fitch A- / BBB+

SPS System Energy Mix

<table>
<thead>
<tr>
<th>Source</th>
<th>2005</th>
<th>2019</th>
<th>2027E</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coal</td>
<td>43%</td>
<td>2%</td>
<td>48%</td>
</tr>
<tr>
<td>Natural Gas</td>
<td>54%</td>
<td>26%</td>
<td>31%</td>
</tr>
<tr>
<td>Wind</td>
<td>1%</td>
<td>25%</td>
<td>19%</td>
</tr>
<tr>
<td>Solar</td>
<td>2%</td>
<td>47%</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td>54%</td>
<td></td>
</tr>
</tbody>
</table>

COMPANY PROFILES
## SPS Capital Expenditures by Function

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>2023</th>
<th>2024</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Renewables</td>
<td>$500</td>
<td>$55</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$555</td>
</tr>
<tr>
<td>Electric Generation</td>
<td>$105</td>
<td>$60</td>
<td>$50</td>
<td>$60</td>
<td>$90</td>
<td>$365</td>
</tr>
<tr>
<td>Electric Transmission</td>
<td>$230</td>
<td>$220</td>
<td>$360</td>
<td>$370</td>
<td>$350</td>
<td>$1,530</td>
</tr>
<tr>
<td>Electric Distribution</td>
<td>$130</td>
<td>$135</td>
<td>$200</td>
<td>$240</td>
<td>$245</td>
<td>$950</td>
</tr>
<tr>
<td>Other</td>
<td>$60</td>
<td>$60</td>
<td>$90</td>
<td>$80</td>
<td>$115</td>
<td>$405</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$1,025</td>
<td>$530</td>
<td>$700</td>
<td>$750</td>
<td>$800</td>
<td>$3,805</td>
</tr>
</tbody>
</table>
SPS Texas Electric Rate Case

Docket # 49831

• In March 2020, SPS filed an update to its rate case filed in August 2019, requesting:
  – Base rate increase of $130 million
  – ROE of 10.1% and equity ratio of 54.62%
  – Rate base of $2.6 billion
  – June 30, 2019 HTY

• In May 2020, SPS reached an uncontested, blackbox settlement, which includes:
  – Base rate increase of $88 million and reset of Transmission rider to zero
  – For AFUDC purposes: ROE of 9.45% and equity ratio of 54.62%
  – Changes in certain depreciation rates for coal plants and transmission assets
  – Certain ring-fencing measures

• The Commission approved the settlement in August 2020, with rates retroactive back to September 2019
SPS Recovery Mechanisms

Texas and New Mexico

- Historic test year (TX) (wind settlement reduced regulatory lag)
- Ability to file forward test year (NM)
- DSM incentive mechanism (TX & NM)
- Fuel clause adjustment (TX & NM)
- Purchased Capacity Cost Recovery Factor (TX)
- Transmission Cost Recovery rider (TX)
- Distribution Cost Recovery rider (TX)
- AMI rider (TX & NM)
- Generation rider (TX)
COVID-19 Proactive Response

Safety and Reliability
- Business continuity plans exercised
- Work from home
- Enhanced cleaning
- Social distancing
- Split crews and staggered shifts
- Temperature checks
- Prepared to sequester if needed

Our Customers
- No disconnects for residential customers
- Entry into homes for emergencies only
- Payment plans for those needing help
- Preventative scam reminders
- Donating ~2 million LED light bulbs to local food banks

Our People
- Expanded coverage for COVID-19 medical costs
- Paid quarantine periods
- Additional 80 hours recovery time if needed
- PTO donation program
- Voluntary temporary leave and part-time work arrangements
- Stress management tools

Our Communities
- ~$20 million in planned corporate giving, including COVID-19 relief
- Over $450,000 in employee donations and Foundation match
- Over 300,000 masks donated to local healthcare workers
- Donated 2.5 million high efficiency light bulbs
Retail Sales Scenarios – Full Year 2020

<table>
<thead>
<tr>
<th></th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mild Case</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>• Severe impact through May followed by recovery in Q3</td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>• YOY electric sales down 2% (C&amp;I down 4%, residential up ~1%); nat. gas sales flat</td>
<td></td>
<td></td>
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<td></td>
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<td></td>
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<td></td>
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<tr>
<td>• Negative EPS impact up to $0.11</td>
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</tr>
<tr>
<td><strong>Base Case</strong></td>
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<td></td>
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</tr>
<tr>
<td>• Severe impact through Q2 with slower recovery and lingering effects</td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>• YOY electric sales down 4% (C&amp;I down 6%, residential up ~1%); nat. gas sales down 1%</td>
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<td></td>
</tr>
<tr>
<td>• Negative EPS impact up to $0.17</td>
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</tr>
<tr>
<td><strong>Severe Case</strong></td>
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<tr>
<td>(unlikely)</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Severe impact through Q3 with protracted challenged L-shaped recovery</td>
<td></td>
<td></td>
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<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• YOY electric sales down 8% (C&amp;I down 12%, residential up ~1%); nat. gas sales down 2%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Negative EPS impact up to $0.37</td>
<td></td>
<td></td>
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<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Other estimated COVID-19 EPS impacts range from $0.02 - $0.05, assuming constructive regulatory treatment.
**W/A Electric Sales Growth**

**Q2 Sales Stronger than Base Case Scenario Assumptions**

<table>
<thead>
<tr>
<th></th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>Jul</th>
<th>Aug (prelim)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Residential</td>
<td>3.2%</td>
<td>5.1%</td>
<td>8.9%</td>
<td>11.1%</td>
<td>3.9%</td>
</tr>
<tr>
<td>C&amp;I</td>
<td>-13.7%</td>
<td>-10.6%</td>
<td>-10.0%</td>
<td>-4.3%</td>
<td>-5.0%</td>
</tr>
<tr>
<td>Total Retail</td>
<td>-9.6%</td>
<td>-6.7%</td>
<td>-4.7%</td>
<td>0.4%</td>
<td>-2.3%</td>
</tr>
</tbody>
</table>

**COVID-19 SUPPLEMENT**
COVID-19 Impacts

• Deferral orders pursued for COVID-related bad debt expense
  – Normal bad debt levels ~$40 million/yr; reached $65 million in 2008-09 recession
  – Orders approved in Minnesota, Wisconsin, Texas, New Mexico, South Dakota and Michigan
  – ALJ recommended approval of Colorado settlement, pending CPUC decision
  – Filed request in North Dakota and pending commission review

• O&M expected to decline 4-5% in 2020 to offset revenue declines from COVID-19

• No material supply chain issues

• Two wind projects may shift to 2021, but IRS extended Safe Harbor from four to five years, which ensures 100% PTC for any of our wind projects that slip into 2021

• No expected change to pension funding plans
## Liquidity Profile

$ Millions

<table>
<thead>
<tr>
<th>Entity &amp; Credit Facility *</th>
<th>Amount</th>
<th>Drawn **</th>
<th>Available Liquidity</th>
<th>Cash</th>
<th>Total Liquidity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hold Co</td>
<td>$1,250</td>
<td>$0</td>
<td>$1,250</td>
<td>$482</td>
<td>$1,731</td>
</tr>
<tr>
<td>NSPM</td>
<td>$500</td>
<td>$10</td>
<td>$490</td>
<td>$499</td>
<td>$989</td>
</tr>
<tr>
<td>NSPW</td>
<td>$150</td>
<td>$0</td>
<td>$150</td>
<td>$29</td>
<td>$179</td>
</tr>
<tr>
<td>PSCo</td>
<td>$700</td>
<td>$8</td>
<td>$692</td>
<td>$96</td>
<td>$788</td>
</tr>
<tr>
<td>SPS</td>
<td>$500</td>
<td>$2</td>
<td>$498</td>
<td>$137</td>
<td>$635</td>
</tr>
<tr>
<td><strong>Sub-Total</strong></td>
<td>$3,100</td>
<td>$20</td>
<td>$3,080</td>
<td>$1,242</td>
<td>$4,322</td>
</tr>
<tr>
<td>Hold Co Term Loan (matures Dec. 2020)</td>
<td>$500</td>
<td>$500</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Hold Co Term Loan (matures Mar. 2021)</td>
<td>$700</td>
<td>$700</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total Available Liquidity</strong></td>
<td>$4,300</td>
<td>$1,220</td>
<td>$3,080</td>
<td>$1,242</td>
<td>$4,322</td>
</tr>
<tr>
<td>Equity Forward Issued in 2019 but not settled</td>
<td>~$730</td>
<td></td>
<td></td>
<td></td>
<td>~$730</td>
</tr>
<tr>
<td>**Total Liquidity ***</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$5,052</td>
</tr>
</tbody>
</table>

* Credit facilities expire in June 2024  
** Includes outstanding commercial paper and letters of credit  
*** Liquidity as of September 18, 2020 - amounts may not sum due to rounding

~$5 Billion in Liquidity
## Retail Electric Sales and Revenue By Class

Sales sensitivity is pre-tax and net of decoupling
Large C&I includes customers with load ≥ 1 MW
Base revenue excludes fuel and riders

<table>
<thead>
<tr>
<th></th>
<th>Residential</th>
<th>Small C&amp;I</th>
<th>Large C&amp;I</th>
</tr>
</thead>
<tbody>
<tr>
<td>Percent of revenue</td>
<td>37%</td>
<td>41%</td>
<td>21%</td>
</tr>
<tr>
<td>Percent of sales (KWh)</td>
<td>28% (~70% decoupled)</td>
<td>40% (~40% decoupled)</td>
<td>32% (~25% decoupled)</td>
</tr>
<tr>
<td>1% sales impact</td>
<td>~$5 million</td>
<td>~$20 million</td>
<td></td>
</tr>
<tr>
<td>Considerations</td>
<td>Highest-margin class</td>
<td>Demand charges ~56% of base revenue</td>
<td></td>
</tr>
</tbody>
</table>
## Retail Electric C&I Demand Charges

<table>
<thead>
<tr>
<th>Company</th>
<th>% of C&amp;I Base Revenue</th>
<th>% of Demand Revenue Based on Current Month Peak</th>
<th>% of Demand Revenue Based on Greater of the Current Month Peak or Prior Levels</th>
</tr>
</thead>
<tbody>
<tr>
<td>NSPM</td>
<td>44%</td>
<td>25%</td>
<td>75% - Greater of current month peak or 50% of peak in past year</td>
</tr>
<tr>
<td>NSPW</td>
<td>32%</td>
<td>85%</td>
<td>15% - Highest monthly peak in past year</td>
</tr>
<tr>
<td>PSCo</td>
<td>78%</td>
<td>70%</td>
<td>30% - Greater of current month peak or 50% of peak in past year</td>
</tr>
<tr>
<td>SPS</td>
<td>74%</td>
<td>TX 77%</td>
<td>TX 23% - Greater of current month peak or 70% of peak in past year</td>
</tr>
<tr>
<td></td>
<td></td>
<td>NM 88%</td>
<td>NM 12% - Greater of current month peak or 60% of peak in past year</td>
</tr>
<tr>
<td>Xcel Energy</td>
<td>56%</td>
<td>55%</td>
<td>45% - Parameters vary by state</td>
</tr>
</tbody>
</table>

Base revenue excludes fuel and riders
Natural Gas Sales and Revenue

Sales (MMBtu)

- Residential: 35%
- C&I: 22%
- Transport & Other: 43%

100 bp sales impact = ~$4 million (pre-tax)

Revenue ($)

- Residential: 62%
- C&I: 32%
- Transport & Other: 6%

100 bp sales impact = ~$4 million (pre-tax)