



2019 YEAR END EARNINGS REPORT PRESENTATION

JANUARY 30, 2020

Safe Harbor

Except for the historical statements contained in this presentation, the matters discussed herein are forward-looking statements that are subject to certain risks, uncertainties and assumptions. Such forward-looking statements, including our 2020 earnings per share (EPS) guidance, long-term EPS and dividend growth rates, as well as assumptions and other statements are intended to be identified in this document by the words “anticipate,” “believe,” “could,” “estimate,” “expect,” “intend,” “may,” “objective,” “outlook,” “plan,” “project,” “possible,” “potential,” “should,” “will,” “would” and similar expressions. Actual results may vary materially. Forward-looking statements speak only as of the date they are made, and we expressly disclaim any obligation to update any forward-looking information. The following factors, in addition to those discussed in Xcel Energy’s Annual Report on Form 10-K for the fiscal year ended Dec. 31, 2018 and subsequent securities filings, could cause actual results to differ materially from management expectations as suggested by such forward-looking information: changes in environmental laws and regulations; climate change and other weather, natural disasters and resource depletion, including compliance with any accompanying legislative and regulatory changes; ability of subsidiaries to recover costs from customers; reductions in our credit ratings and the cost of maintaining certain contractual relationships; general economic conditions, including inflation rates, monetary fluctuations and their impact on capital expenditures and the ability of Xcel Energy Inc. and its subsidiaries to obtain financing on favorable terms; availability or cost of capital; our customers’ and counterparties’ ability to pay their debts to us; assumptions and costs relating to funding our employee benefit plans and health care benefits; our subsidiaries’ ability to make dividend payments; tax laws; operational safety, including our nuclear generation facilities; successful long-term operational planning; commodity risks associated with energy markets and production; rising energy prices; costs of potential regulatory penalties; effects of geopolitical events, including war and acts of terrorism; cyber security threats and data security breaches; fuel costs; employee workforce and third party contractor factors; and the other risk factors listed from time to time by Xcel Energy in reports filed with the SEC, including the items described under Factors Affecting Results of Operations and Risk Factors in Item 1A of Xcel Energy’s Annual Report on Form 10-K for the fiscal year ended Dec. 31, 2018 and Quarterly Reports on Form 10-Q.

Contacts

Paul Johnson

Vice President, Investor Relations
612-215-4535
paul.a.johnson@xcelenergy.com

Emily Ahachich

Director, Investor Relations
612-330-6054
emily.a.ahachich@xcelenergy.com

Darin Norman

Senior Analyst, Investor Relations
612-337-2310
darin.norman@xcelenergy.com

Website: <http://investors.xcelenergy.com/>

Xcel Energy app also available

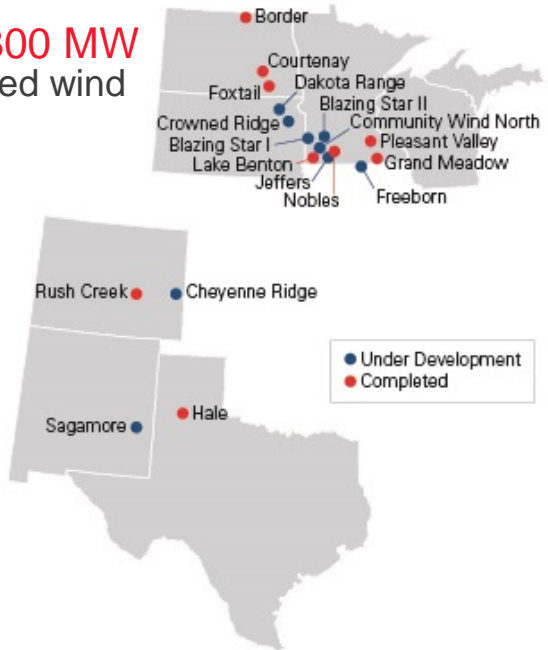
2019 Highlights

- Met or exceeded earnings guidance for the 15th consecutive year
- Increased annual dividend 10 cents (6.6%), marking the 16th consecutive annual increase
- Issued \$3 billion of bonds on favorable terms, including \$1.5 billion of green bonds
- Issued \$750 million of forward equity with no discount
- Received approval to acquire the two Longroad wind facilities
- Resolved regulatory proceedings in multiple jurisdictions
- Completed construction of three wind farms: Hale, Lake Benton, and Foxtail
- Filed Minnesota IRP, which would achieve 80% carbon reduction by 2030, pending regulatory approval
- Completed EV filings in Minnesota, Wisconsin, and Colorado
- Supportive legislation passed in Colorado, Texas, and New Mexico
- Achieved a nuclear capacity factor of 92.6%
- Reduced carbon emissions by over 40% from 2005 levels, based on preliminary estimates
- Achieved an all-time high stock price of \$66.05 in 2019, with a new high of \$67.69 in January 2020

Wind Development – Proven Ability to Execute

Largest Multi-state Wind Investment in the Nation

>4,300 MW
Owned wind



Owned and in service	Capacity
Border	150 MW
Courtenay	200 MW
Grand Meadow	100 MW
Nobles	200 MW
Pleasant Valley	200 MW
Rush Creek	600 MW
Hale	478 MW
Lake Benton	100 MW
Foxtail	150 MW
Total	2,178 MW





Project	Capacity
Freeborn	200 MW
Blazing Star 1	200 MW
Blazing Star 2	200 MW
Crowned Ridge*	200 MW
Dakota Range	300 MW
Sagamore	522 MW
Cheyenne Ridge	500 MW
Jeffers	44 MW
Community Wind North	26 MW
Total	2,192 MW

* Build-own-transfer projects
Excludes 99 MW Mower wind farm, which is pending MPUC approval

Grid Hardening and Digitization

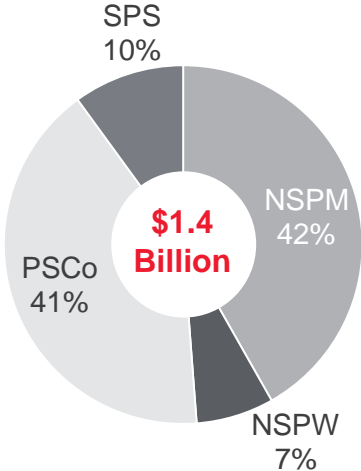
Achieving Top-quartile Reliability and Creating New Customer Offerings

Program Elements, Benefits and Timeline

Smart meters		Enhanced security
Private network		Improved reliability
Advanced software		Better data and faster outage restoration
Equipment sensors		More customer control and savings
Customer options		



2020 - 2024 Capital Investment



ESG Leadership



Environmental

Most aggressive carbon goals:
80% carbon reduction by 2030
100% carbon free by 2050

#1 U.S. wind provider 12 of the past 14 years (AWEA)*

Scientific validation of carbon goals; **Paris Accord alignment**

Proactive early retirement of coal



Social

Ranked 1st in employee safety among natural gas peer group (AGA)*

Top quartile OSHA performance company-wide (EEI)*

Proven commitment to **mitigate job/economic impacts** of plant closures

Perfect score on the Corporate Equality Index 3 consecutive years



Governance

Diverse and engaged Board with requisite experience

Carbon reduction goals included in **executive compensation**

Designated Board committees for **ESG oversight**

Mandatory Board retirement **age and tenure limits**

We follow **Global Reporting Initiative (GRI) standards** and map to **SASB priorities** in our reporting; we publish a Corporate Responsibility Report, **EEI-AGA report** and participate in the **CDP Climate Questionnaire**

External Recognition

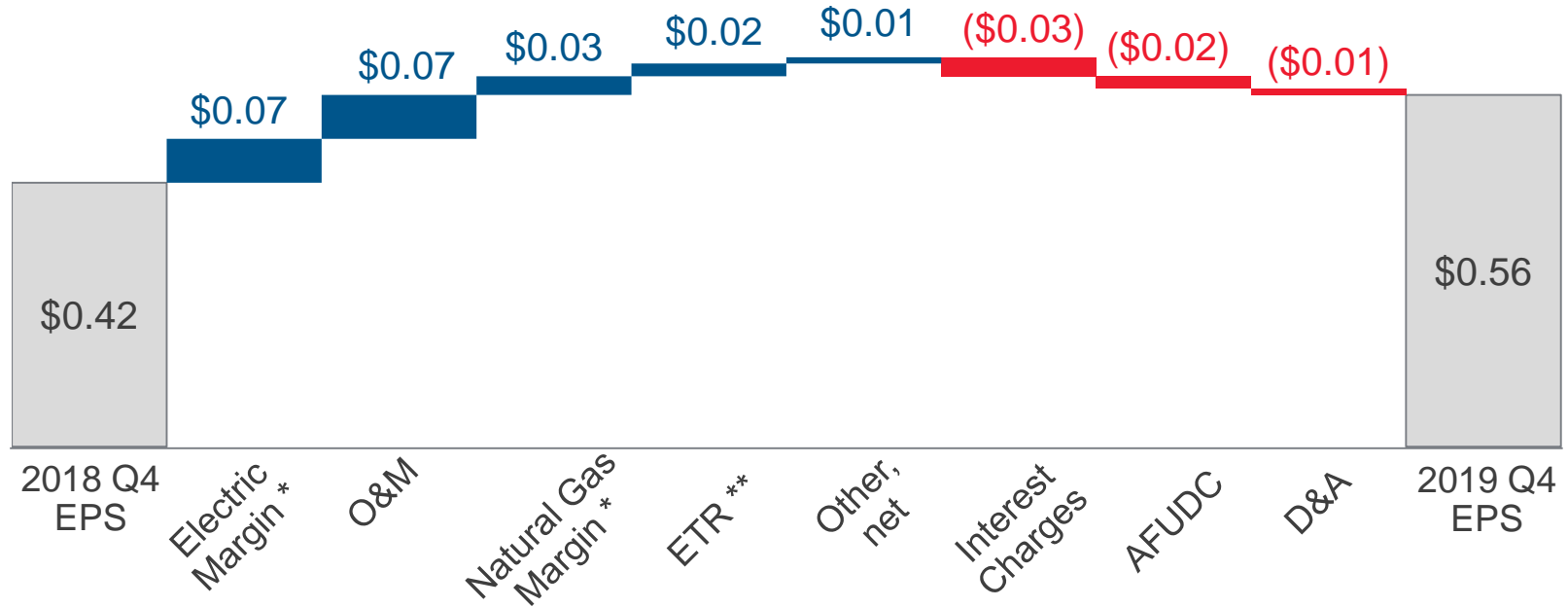
- Recognized among Fortune Magazine's "Most Admired" utilities
- Recognized as a "Best for Vets" employer by Military Times
- Received EEI's "Emergency Recovery Award" for post-tornado restoration efforts in South Dakota
- Received S&P Global's "Award of Excellence" for our carbon-free vision
- Among "100 Best Corporate Citizens" by CR Magazine
- Received "Safety Achievement Award" from AGA for excellence in employee safety
- Among G.I. Jobs' Top 10 Military Friendly Employers
- Named one of "America's Most Responsible Companies" by Newsweek
- Received "Exemplary Program Award" for energy efficiency programs from the American Council for an Energy-Efficient Economy
- Named "Green Business of the Year" by Denver Metro Chamber of Commerce
- Recognized among "The Civic 50 Colorado" as a top community-minded company by Points of Light
- Designated as a "We Hire Vets" company by the Texas Workforce Commission

EPS Results by Operating Company

Operating Company	Fourth Quarter		Full Year	
	2019	2018	2019	2018
PSCo	\$ 0.25	\$ 0.17	\$ 1.11	\$ 1.08
NSPM	0.24	0.17	1.04	0.96
SPS	0.09	0.08	0.51	0.42
NSPW	0.03	0.04	0.15	0.19
Equity earnings	0.01	0.01	0.05	0.04
Regulated utility	0.62	0.47	2.86	2.69
Holding company and other	(0.07)	(0.05)	(0.22)	(0.22)
Total GAAP and Ongoing diluted EPS	\$ 0.56	\$ 0.42	\$ 2.64	\$ 2.47

Amounts may not sum due to rounding

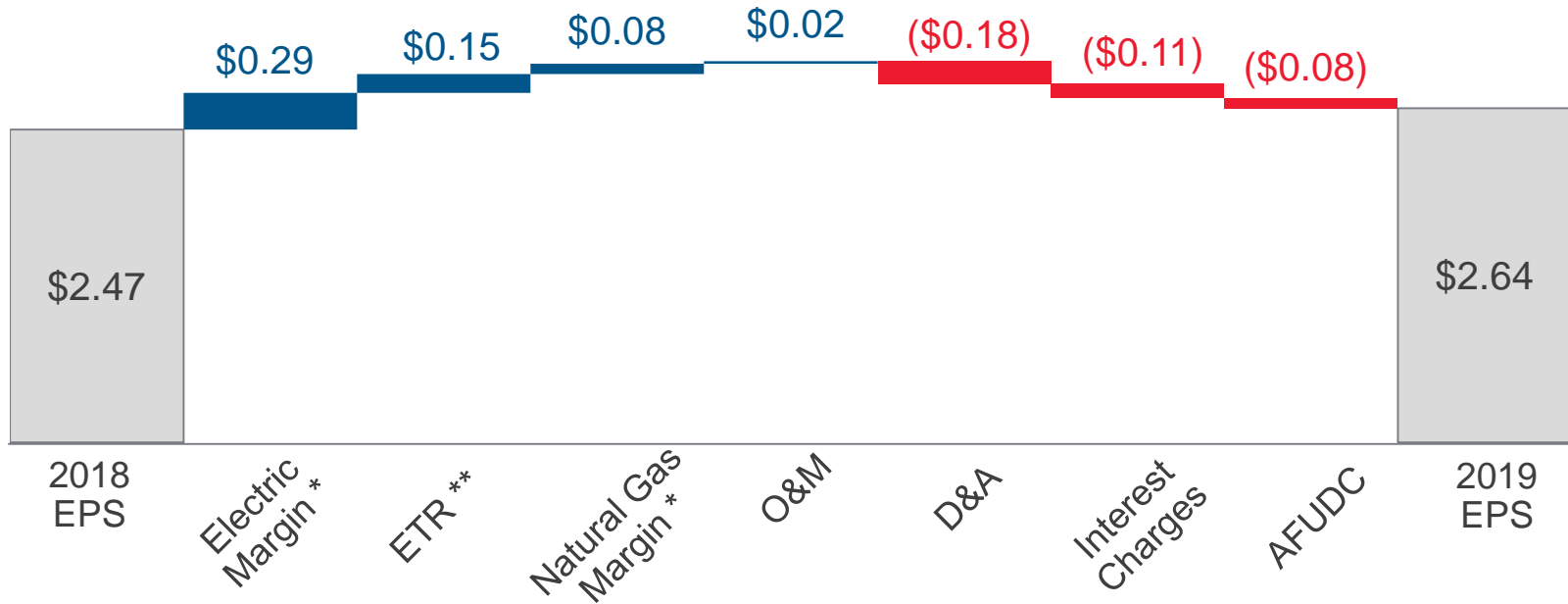
Quarterly GAAP and Ongoing EPS Change



* Combined electric and natural gas margins include ~\$0.01 of positive weather impacts (post decoupling)

** Includes PTCs and timing of tax reform regulatory decisions, which are primarily offset in electric margin

Annual GAAP and Ongoing EPS Change

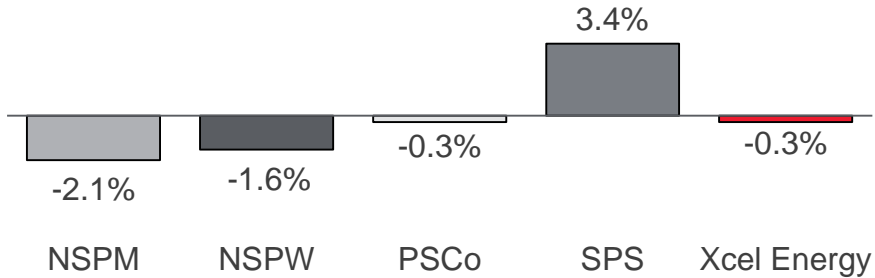


* Combined electric and natural gas margins include ~\$0.00 of positive weather impacts (post decoupling)

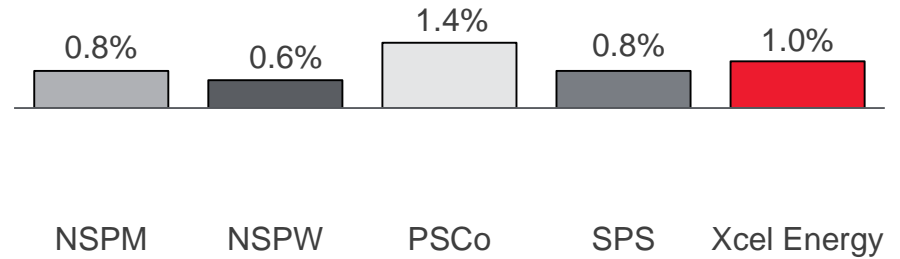
** Includes PTCs and timing of tax reform regulatory decisions, which are primarily offset in electric margin

Sales and Customer Data

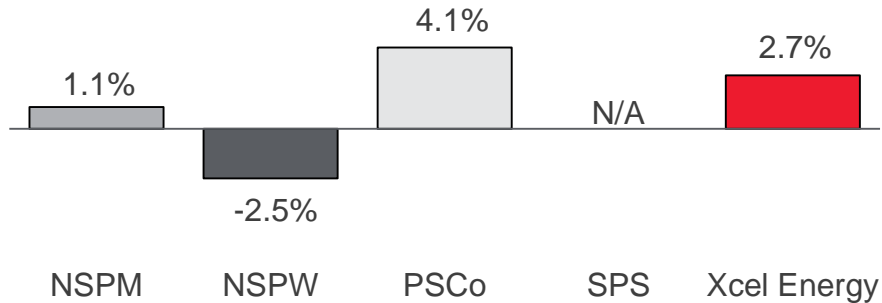
2019 W/A Retail Electric Sales Growth



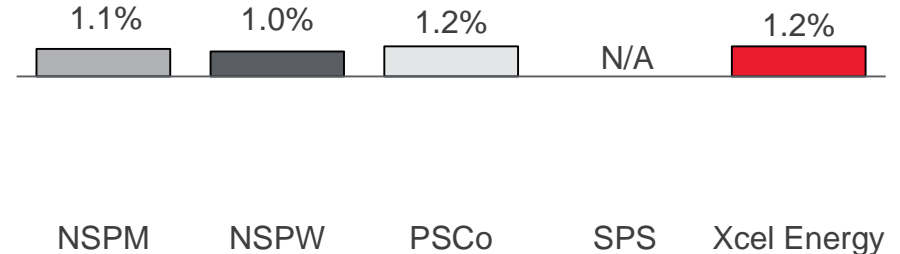
2019 Q4 YoY Electric Customer Growth



2019 W/A Natural Gas Sales Growth



2019 Q4 YoY Natural Gas Customer Growth



NSPM Multi-Year Minnesota Electric Rate Case

- In November 2019, NSPM filed a three-year electric rate case requesting rate increases of \$201 million (2020), \$146 million (2021) and \$118 million (2022)
 - Requested ROE of 10.2% and equity ratio of 52.5%
 - Rate base of \$9.0 billion (2020), \$9.3 billion (2021), and \$9.8 billion (2022)
- Requested interim rates of \$122 million (January 2020) and an incremental \$144 million in 2021
- In December 2019, the MPUC approved a stay-out to defer the rate case one year, extend the sales, capital and property tax true-up mechanisms and defer the increase in decommissioning costs

Revenue Request (millions of dollars)	2020	2021	2022	Total
Investments in Electric System	\$121.7	\$46.1	\$61.2	\$229.0
Sales Change (reflects DSM program impact)	\$94.3	\$33.4	\$7.3	\$135.0
Cost of Capital	\$66.8	\$2.4	\$3.7	\$72.9
Operating Expenses and Amortizations	(\$41.0)	\$50.8	\$12.6	\$22.4
Property Taxes	(\$20.4)	\$5.2	\$13.6	(\$1.6)
Other, Net	(\$20.0)	\$8.5	\$19.9	\$8.4
New Revenue Request	\$201.4	\$146.4	\$118.3	\$466.1

PSCo Colorado Electric Rate Case

Docket # 19AL-0268E

- In 2019, PSCo filed an electric rate case seeking a revised rate increase of \$108 million
 - ROE of 10.2% and equity ratio of 55.6% (ST debt in capital structure & CWIP in rate base)
 - Electric rate base of \$8.2 billion
 - December 31, 2018 HTY with capital reach forward through December 2019
- In December 2019, the CPUC verbally approved:
 - ROE of 9.3%
 - Equity ratio of 55.6% (with ST debt in capital structure & CWIP in rate base)
 - A current test year ended August 31, 2019
- A final order is pending
- New rates are expected to be effective February 2020

SPS New Mexico Electric Rate Case

Docket # 19-00170-UT

- In 2019, SPS filed an electric rate case seeking a revised rate increase of \$47 million, based on a ROE of 10.1%, an equity ratio of 54.8% and a historic test year
- In January 2020, SPS reached a settlement reflecting the following:
 - Rate increase of \$31 million
 - ROE of 9.45% and equity ratio of 54.8%
 - Accelerated depreciation on the Tolk coal plant to reflect an early retirement in 2037. The Signatories will not oppose the acceleration of depreciation to a 2032 early retirement date in SPS' next New Mexico rate case.
- SPS anticipates final rates will go into effect in 2020 Q2 or Q3

SPS Texas Electric Rate Case

Docket # 49831

- In August 2019, SPS filed an electric rate case requesting:
 - Base rate increase of \$136 million
 - ROE of 10.35% and equity ratio of 54.7%
 - Rate base of \$2.6 billion
 - June 30, 2019 HTY
- Seeks a surcharge from September 2019 through effective date of new rates
- SPS anticipates final rates will go into effect in 2020 Q3

Revenue Request (millions of dollars)	
Hale Wind Farm	\$62
Capital Investments	\$47
Depreciation Rate Change (including Tolk)	\$34
Cost of Capital	\$10
Expiring Purchased Power Contracts	(\$28)
Other, Net	\$11
New Revenue Request	\$136

2020 GAAP & Ongoing EPS Guidance: \$2.73 – \$2.83

Earnings Drivers	Key Assumptions (as compared to 2019 levels unless noted)
Regulatory proceedings	Constructive outcomes in all proceedings
Weather	Normal weather
W/A retail electric sales	Increase of approximately 1.0%, including impact of leap year
W/A retail natural gas sales	Increase of approximately 1.0%, including impact of leap year
Capital rider revenue (net of PTCs)	Increase of \$45 million - \$55 million
O&M expenses	Increase of approximately 1-2%
Depreciation expense	Increase of \$160 million - \$170 million
Property taxes	Increase of \$35 million - \$45 million
Interest exp. (net of AFUDC-debt)	Increase of \$50 million - \$60 million
AFUDC-equity	Increase of \$10 million - \$20 million
Effective tax rate (net of PTCs)	Approximately 0%

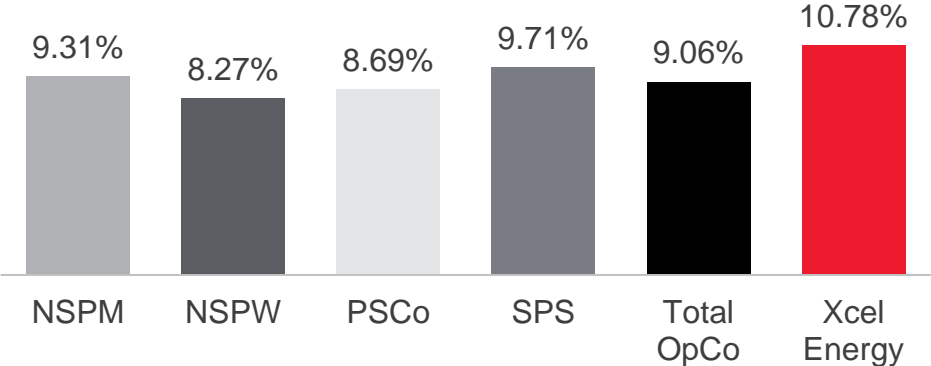
Ongoing earnings could differ from those prepared in accordance with GAAP due to unplanned and/or unknown adjustments. Xcel Energy is unable to forecast if any of these items will occur or provide a quantitative reconciliation of the guidance for ongoing diluted EPS to corresponding GAAP diluted EPS.

APPENDIX

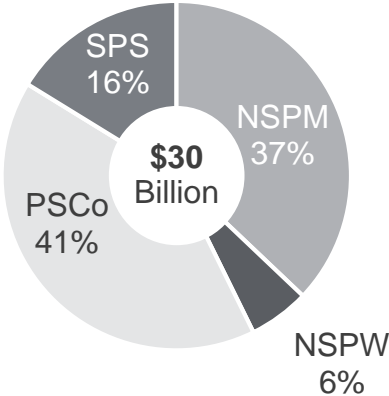
ROE Results – GAAP and Ongoing Earnings

GAAP and Ongoing ROE

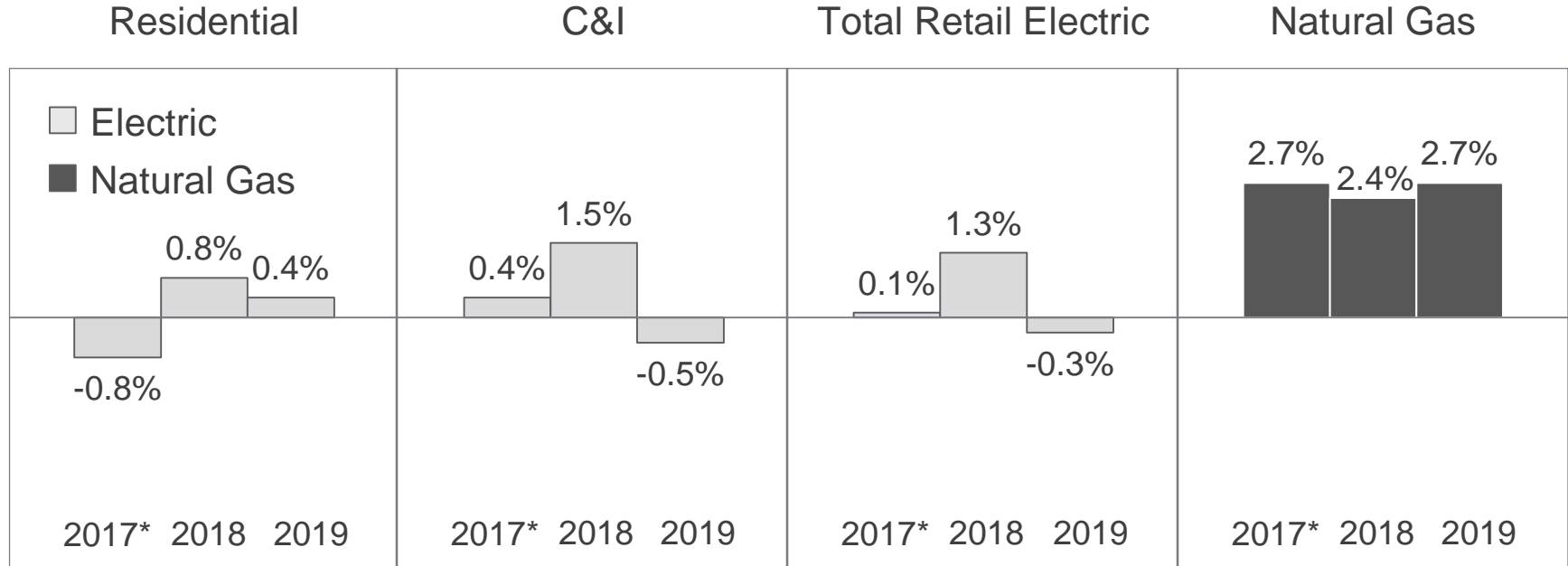
Twelve Months Ended 12/31/2019



2019E Rate Base



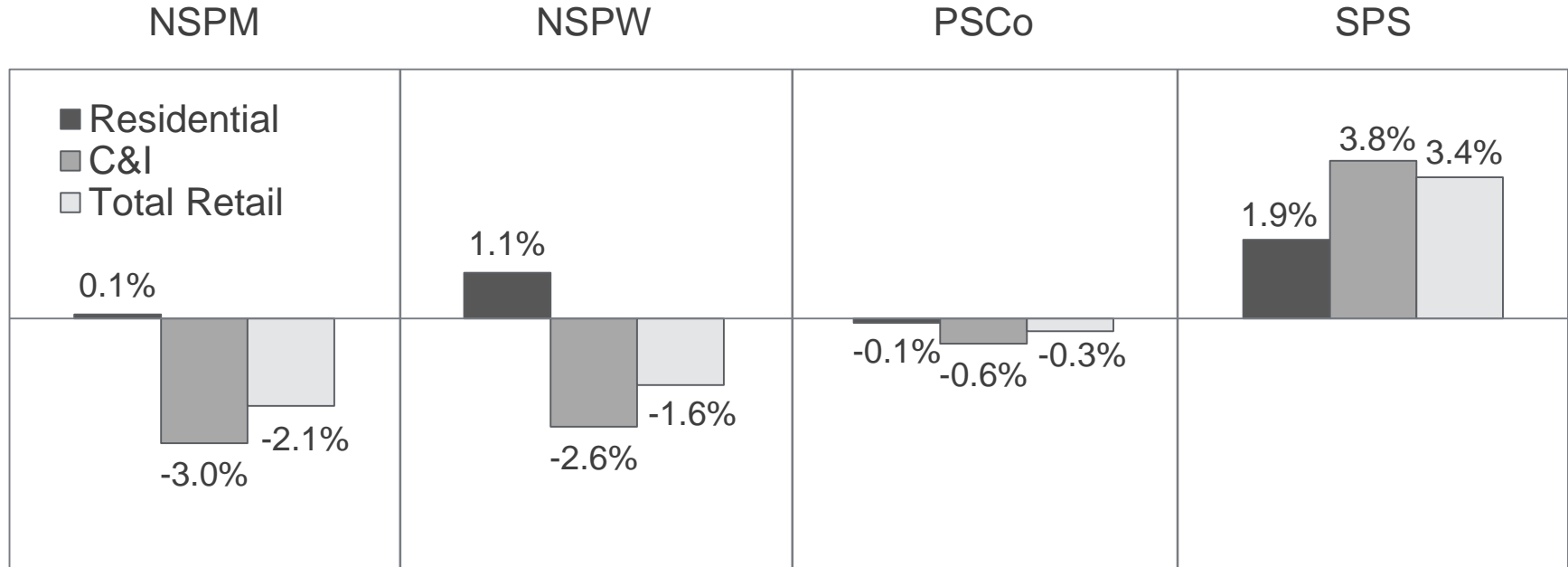
Xcel Energy W/A Sales Growth



* Adjusted to exclude the impact of leap day in 2016

Extreme weather variations, wind chill and cloud cover may not be reflected in growth (decline) estimates

2019 W/A Electric Sales Growth



Extreme weather variations, wind chill and cloud cover may not be reflected in growth (decline) estimates

2020 Long-term Debt Financing Plan

\$ Millions

Issuer	Security	Amount
Hold Co	Senior Unsecured Bonds	~\$700
NSPM	First Mortgage Bonds	~\$550
NSPW	First Mortgage Bonds	~\$100
PSCo	First Mortgage Bonds	~\$750
SPS	First Mortgage Bonds	~\$300

Financing plans are subject to change, depending on capital expenditures, regulatory outcomes, internal cash generation, market conditions and other factors

2020 First Quarter Events

Events	Dates
Morgan Stanley Conference	March 3
Barclays Fixed Income Conference	March 3
Bank of America Merrill Lynch Conference	March 4
Barclays Chicago Conference and Midwest Non-deal Roadshow	March 11-12
UBS European Conference	March 31 – April 3

